STATE OF ILLINOIS

ILLINOIS COMMERCE COMMISSION

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DIRECT TESTIMONY

OF

GORDON J. KRAUT, JR.

ON BEHALF OF

ONEIDA TELEPHONE EXCHANGE

April 20, 2001

- 1 Q. Please state your name and business address.
- 2 A. My name is Gordon J. Kraut, Jr. and my business address is 3220 Pleasant Run,
- 3 Springfield, Illinois 62707.
- 4 Q. By whom are you employed?
- 5 A. I am the consulting manager with GVNW Consulting, Inc. GVNW Consulting, Inc.'s
- 6 principal business is telecommunications consulting for small independent telephone
- 7 companies and we have provided consulting services to Oneida Telephone Exchange
- 8 for several years.
- 9 Q. Please describe your educational background.
- 10 A. I graduated from Edgewood College in May of 1988 with a Bachelor of Science
- Degree in business with an emphasis in accounting. I earned a master's in business
- administration from Edgewood College in 1991.
- 13 Q. Please provide your background in telecommunications.
- 14 A. In 1988 I began my telecommunications career with TDS, Inc. as an internal auditor.
- In 1993 I was promoted to Senior Internal Auditor and in 1994 I was promoted to
- Associate Manager of Accounting in TDS Telcom. Early in 1996 I was promoted to
- the position of Manager of Revenue and Earnings in the Government and Regulatory
- 18 Affairs Group. I joined GVNW, Inc. on October 20, 1997 and in my current position
- I consult with independent telephone companies and provide financial analysis and
- 20 management advice in the areas of concern to these companies.
- 21 Q. On what company's behalf is this testimony submitted?
- 22 A. This testimony is submitted on behalf of Oneida Telephone Exchange.

- 1 Q. Have you prepared the Illinois Universal Service funding calculations for Oneida
- 2 Telephone Exchange using the format agreed to by the Staff and the IITA?
- 3 A. Yes, I have. It is attached as Oneida Telephone Exchange Exhibit 1, Schedule 1.01
- 4 and consists of 3 pages.
- 5 Q. Did you complete Oneida Telephone Exchange Exhibit 1, Schedule 1.01 in
- 6 accordance with the instructions and based on Oneida Telephone Exchange's
- 7 ICC Form 23A or other information filed with the Commission for the year
- 8 **ended December 31, 2000?**
- 9 A. Oneida Telephone Exchange is a cooperative and, as such, is not required to file ICC
- form 23A with the Commission. However Oneida Telephone Exchange Exhibit 1,
- Schedule 1.01, was prepared from Oneida's trial balance for the year ended December
- 12 31, 2000, prepared by the company's accounting firm.
- 13 O. Were these entries on Exhibit 1, Schedule 1.01 taken from books and records
- kept by the company in the normal course of its business and recorded at the
- 15 time of the event?
- 16 A. Yes.
- 17 Q. Is Oneida Telephone Exchange Exhibit 1, Schedule 1.01 true and correct to the
- best of your knowledge, information and belief?
- 19 A. Yes it is.
- 20 Q. Based on the responses and content of Oneida Telephone Exchange Exhibit 1,
- Schedule 1.01, has Oneida Telephone Exchange provided Staff with certain
- 22 additional documents?

- 1 A. Yes. I have provided the Staff with a copy of Oneida Telephone Exchange's
- 2 December 31, 2000, Trial Balance which we have requested be treated as
- 3 confidential.
- 4 Q. Have you provided the requisite information from Oneida Telephone Exchange
- 5 Exhibit 1, Schedule 1.01 to Mr. Schoonmaker for his use in compiling the
- 6 composite results for all companies seeking funding in connection with his
- 7 testimony?
- 8 A. Yes, I have.
- 9 Q. Does page 1 of Oneida Telephone Exchange Exhibit 1, Schedule 1.01 reflect any
- adjustments being proposed by Oneida Telephone Exchange?
- 11 A. Yes, a non-standard adjustment was made to line 8 reducing the depreciation expense
- by \$48,396 and reflecting that total in line 9.
- 13 Q. Why did you adjust the operating expense by \$48,396?
- 14 A. These related to cable TV and customer premise equipment items. As shown on
- Oneida's trial balance in the 6560 accounts, there are three subaccounts, 7991.021
- 16 (customer premise depreciation), 7991.060 (cable TV head end depreciation), and
- 17 7991.070 (cable TV fiber depreciation) that are all for non-regulated activities. These
- items total \$48,396 and have been excluded for earnings purposes.
- 19 Q. Did you make any further standard adjustments?
- 20 A. Yes. I have made one (1) standard adjustment on Oneida Telephone Exchange
- Exhibit 1, Schedule 1.01 on line 14, total operating revenues. The adjustment that
- was made is for a true up in an out-of-period Carrier Common Line (CCL) Revenues

- 1 that Oneida recorded in 2000 financial statements. This is listed as standard
- 2 adjustment #3 in Bob Schoonmaker's testimony for out-of-period adjustments. This
- 3 adjustment removes \$3,768 out-of-period revenue booked in 2000 and can be found
- in account number 5082.200, NECA Prior Period CCL. All adjustments are
- 5 summarized in Schedule 1.02.
- 6 Q. Based on the format agreed to by the Staff and the IITA, what was Oneida
- 7 Telephone Exchange's rate of return for the calendar year 2000?
- 8 A. Negative 2½%.
- 9 Q. Does Oneida Telephone Exchange concur with Mr. Schoonmaker's
- 10 recommendation that its affordable rate be established at the current weighted
- 11 average rate for residential and business service?
- 12 A. Yes.
- 13 Q. Does that conclude your direct testimony on behalf of Oneida Telephone
- 14 Exchange?
- 15 A. Yes it does.

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